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# ANNUAL AUDITED REPORT FORM X-17A-5 PART III

**FACING PAGE** 

Information Required of Brokers and Dealers Pursuant to Section 17 of the Securities Exchange Act of 1934 and Rule 17a-5 Thereunder

REPORT FOR THE PERIOD BEGINNING	January 1, 2003 MM/DD/YY	AND ENDING <u>Dec</u>	cember 31, 2003 MM/DD/YY
A. RE	GISTRANT IDENTIFIC	CATION	
NAME OF BROKER-DEALER: AJ Slo	ane & Company, LLC		OFFICIAL USE ONLY
ADDRESS OF PRINCIPAL PLACE OF BU 645 Fifth Avenue 18th Floor	·	ox No.)	FIRM I.D. NO.
New York	NY (No. and Street)	10022	
(City)	(State)	(Zi	p Code)
NAME AND TELEPHONE NUMBER OF I	PERSON TO CONTACT IN F	(2	212) 546-6291 Area Code Telephone Number
B. AC	COUNTANT IDENTIFI	CATION	SEO NECEIVED CO
INDEPENDENT PUBLIC ACCOUNTANT Janover Rubinroit, LLC	whose opinion is contained i	n this Report*	MAR - I 2004
100Quentin Roosevelt Blvd.,	(Name – if individual, state last, ) Suite 516, Garden		11530 88 550
(Address)	(City)	(State)	(Zip Code)
CHECK ONE:			
Certified Public Accountant			- CAPAPIN
☐ Public Accountant			ROCESSED
☐ Accountant not resident in U	nited States or any of its posse	essions.	MAR 24 2004
	FOR OFFICIAL USE O	NLY	THOMSON
			FINANCIAL

\*Claims for exemption from the requirement that the annual report be covered by the opinion of an independent public accountant must be supported by a statement of facts and circumstances relied on as the basis for the exemption. See Section 240.17a-5(e)(2)

RESOL

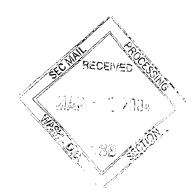
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SEC 1410 (06-02)

## OATH OR AFFIRMATION

1, Alexander J. Sloane	, swear (or affirm) that, to the best of			
my knowledge and belief the accompanying financial statement and supporting schedules pertaining to the firm of				
A. J. Sloane & Company, LLC	, as			
of <u>December 31</u> , 200	g, are true and correct. I further swear (or affirm) that			
neither the company nor any partner, proprietor, principal of	icer or director has any proprietary interest in any account			
classified solely as that of a customer, except as follows:				
	Manual Allana			
JAMES M. COLLEARY	Alexander L. Strance Signature PRESIDENT			
Notary Public, State of New York	Sagnature			
No. 52-4600543 Qualified in Suffolk County	PRESIDENT			
Cerificate Filed in New York County, Commission Expires Nov. 30, 2002	Title			
- Flaren DIII				
Notary Public				
This report ** contains (check all applicable boxes):				
(a) Facing Page.				
(b) Statement of Financial Condition.				
(c) Statement of Income (Loss).				
(d) Statement of Changes in Financial Condition.				
(e) Statement of Changes in Stockholders' Equity or Partners' or Sole Proprietors' Capital.				
(f) Statement of Changes in Liabilities Subordinated to Claims of Creditors.				
(g) Computation of Net Capital.				
(h) Computation for Determination of Reserve Requirem				
(i) Information Relating to the Possession or Control Re				
(j) A Reconciliation, including appropriate explanation of the Computation of Net Capital Under Rule 15c3-3 and the				
Computation for Determination of the Reserve Requi				
	Statements of Financial Condition with respect to methods of			
consolidation.				
☐ (m) A copy of the SIPC Supplemental Report.				
` ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' ' '	exist or found to have existed since the date of the previous audit.			
(II) A report describing any material madequacies found to	exist of found to have existed since the date of the previous addit.			

<sup>\*\*</sup>For conditions of confidential treatment of certain portions of this filing, see section 240.17a-5(e)(3).



FINANCIAL STATEMENT
DECEMBER 31, 2003

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NEW YORK CITY

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# JANOVER RUBINROIT

CERTIFIED PUBLIC ACCOUNTANTS

## INDEPENDENT AUDITORS' REPORT

To the Member of AJ Sloane & Company, LLC:

We have audited the accompanying statement of financial condition of AJ Sloane & Company, LLC as of December 31, 2003, pursuant to rule 17a-5 under the Securities Exchange Act of 1934. This financial statement is the responsibility of the Company's management. Our responsibility is to express an opinion on this financial statement based on our audit.

We conducted our audit in accordance with auditing standards generally accepted in the United States of America. Those standards require that we plan and perform the audit to obtain reasonable assurance about whether the financial statement is free of material misstatement. An audit includes examining, on a test basis, evidence supporting the amounts and disclosures in the financial statements. An audit also includes assessing the accounting principles used and significant estimates made by management, as well as evaluating the overall financial statement presentation. We believe that our audit provides a reasonable basis for our opinion.

In our opinion, the financial statement referred to above presents fairly, in all material respects, the financial position of AJ Sloane & Company, LLC as of December 31, 2003, in conformity with accounting principles generally accepted in the United States of America.

benover Pubinivit. LLC

February 16, 2004

# STATEMENT OF FINANCIAL CONDITION

# **DECEMBER 31, 2003**

# **ASSETS**

Cash	\$	86,717
Accounts receivable		273,207
Property and equipment, net of accumulated depreciation of \$4,556		2,618
Investments: NASD		3,300
Prepaid expenses and other current assets		18,430
	\$	384,272
LIABILITIES AND MEMBER'S EQUITY		
Accounts payable and accrued expenses	\$	10,953
Income taxes payable		20,580
Deferred income taxes		10,920
Due to member		1,253
		43,706
Commitments and contingencies		
Member's equity		340,566
		384,272
	<u> </u>	304,272

The accompanying notes are an integral part of the financial statements.

#### NOTES TO FINANCIAL STATEMENTS

#### NOTE 1 - BUSINESS ORGANIZATION:

AJ Sloane & Company, LLC (the "Company") is a New York Limited Liability Company. The Company's National Association of Securities Dealers application was granted on December 22, 2000. Effective January 11, 2001 the Company commenced operations as a broker-dealer registered with the Securities and Exchange Commission (the "SEC") and became a member of the National Association of Securities Dealers, Inc. The Company derives most of its income through fees for asset management and related services.

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES:

#### Allowance for doubtful accounts

Bad debts are provided for under the allowance method based upon analyses of open accounts and their expected collectibility.

## Fixed assets

Fixed assets are stated at cost and are depreciated using an accelerated method over their estimated useful lives. These fixed assets and their useful lives are as follows:

	Amount	<u>Useful Life</u>
Computer equipment Furniture & equipment	\$6,147 <u>1,027</u>	5 years 7 years
Less accumulated depreciation	(4,556)	
	<u>\$2,618</u>	

#### Revenue recognition

Fee income is recorded as earned when the Company reaches performance goals based on the underlying management agreements.

#### Income taxes

A provision has been made for unincorporated business taxes for applicable local taxes. The Company is a Limited Liability Company with a single member; therefore, the Company's member includes the operations of the Company in his individual income tax return and will pay all Federal and applicable state taxes associated with the operation of the Company.

#### NOTE 2 - SIGNIFICANT ACCOUNTING POLICIES: (CONTINUED)

#### Use of estimates

The preparation of financial statements in conformity with accounting principles generally accepted in the United States of America requires management to make estimates and assumptions that affect the reported amounts of assets and liabilities at the date of the financial statements and the reported amounts of revenue and expenses during the reporting period. Actual results could differ from those estimates.

#### NOTE 3 - NET CAPITAL REQUIREMENT:

The Company is subject to the SEC Uniform Net Capital rule (rule 15c3-1), which requires the maintenance of minimum regulatory net capital and further requires that the ratio of aggregate indebtedness to regulatory net capital, both as defined, not exceed 15:1. At December 31, 2003, the Company had regulatory net capital of \$43,011 which was \$38,011 in excess of its required minimum regulatory net capital of \$5,000. The Company's ratio of aggregate indebtedness to net capital was 1.02:1.

#### NOTE 4 - RELATED PARTY TRANSACTIONS:

The amount of \$1,253 due to Member represents miscellaneous personal expenses paid on behalf of the Company and is due upon demand.

#### NOTE 5 - CONCENTRATION OF RISK:

81% of the Company's fee income is secured through a fee-sharing arrangement with one independent asset management company.

#### NOTE 6 - INCOME TAXES:

A reconciliation of income taxes provided at the statutory rate to the Company's effective rate is as follows:

Tax at statutory rate	\$22,033
Permanent differences	334
Other	9,133

The following temporary difference gives rise to the deferred tax liability as of December 31, 2003:

\$31,500

Conversion from accrual to cash basis \$272,902

The deferred tax liability comprises the following as of December 31, 2003:

Conversion from accrual to cash basis \$10,920

## NOTE 7 - COMMITMENTS AND CONTINGENCIES:

## **Litigation**

The Company is, from time to time, a party to litigation arising in the ordinary course of its business. Currently, there are no claims outstanding that management believes is likely to have a material adverse effect upon the financial statements of the Company.

#### **Lease**

The Company entered into a lease agreement where it rents office space, including furnishings, fixtures and equipment. Telephone line-usage charges are billed separately. Effective July 31, 2002, the lease is on a month-to-month basis, with monthly rent of approximately \$3,200.